## TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

Procurement of IP PBX, IP Phones and Ancillaries No. DUHS/DP/2018/54/61 Dated 10-10-2018 (Ref # DUHS/DP/2018/55)

TECHNICAL BIDS OPENED ON 27 OCTOBER 2018

M/s. IMAGETECH SOLUTIONS

		ITEM NO.	1	2 PECONDARY	3 HIGH	4 BRANCHES	5 EXECUTIVE	
		NAME OF ITEM	MAIN IP PBX	SECONDARY IP PBX	AVAILABILITY	PBX	IP PHONE	
-		MODEL / CAT #	UCM 6510	UCM 6510	HA 100	UCM 6202	GXV 3370	
+		MAKE	Grandstream	Grandstream	Grandstream	Grandstream	Grandstream	
+	COUN	TRY OF ORIGIN	USA	USA	USA	USA	USA	
		QUANTITY	1	1	1	7	ALTERNATION OF THE PARTY OF THE	
#	Parameters/Sub-parameters	Points Max. 40						
	RODUCT EVALUATION / CERTFICATION	20			-			
	conformity to the Purchaser's Specifications	20	20	20	20	20	20	
1 0	Compliant with the required specifications Offered goods / services must be compliant to the	CONTRACTOR OF	20					
	ender specifications.	Mandatory						
3 1	ion compliant to required specifications	Disqualify						
2 8	Product Certification	10				-		
.1	Occument of Pakistan Tele-communication Authority (PTA) product type approval is required or quoted product and services	10	10	10	10	10	10	
1	Bidder should attach PTA type approval for the	Mandatory						
2	quoted product and services.	Disqualify	-		-			
_	Non provision of PTA type approval	-						
	Manufacturer's Authorization (Mandatory)	10	- 10	10	10	10	10	
	Valid Authorization of Manufacturer of goods	10	10	10	10	10		
	Non-submission of valid manufacturer's authorization	Disqualify						
	TECHNICAL CAPABILITIES / EXPERIENCE	Max. 35						5
	Year of Establishment	Max. 10						
1.1	Established during 2015-2017	3						
	Established during 2011-2015	6	10	10	10	10	10	
	Established during 2010 or early Prior Similar Experience	Max. 10	10	10				
2	Bidder's prior similar experience (during the last	HILL. IV						
	three years) for supply of quoted item(s) or different capacity of same and different item(s) to the industries in Pakistan.							
	2 Purchase Orders	2						
	4 Purchase Orders	5	- 10	40	10	10	10	
	8 Purchase Orders	10	10	10	10	10.	10	1
3	Client Performance Certificates Provision of Client Satisfactory Performance	Max. 05				7 0000		1
3.1	Certificate, During last 5 years. (01 mark for each certificate).	5	5	5	5	5	5	
4	After Sales Services Support	Max. 10						1
4.1	After Sales Services Support facility shall be available Karachi (Mandatory).  Year of establishment of After Sales Services	0				-		
4.2	Support facility Karachi in operating conditions							-
_	01 year	2			_	-	//	-
	02 years or more	3 5	5	5	5	5	/ 5	
1.2.3	03 years or more Provision of details at least 03 Nos. purchase	5	0	-	-	-		1
1.2.4	orders ensuring supply of spares / parts / accessories to client for the selected response.	Mandatory					A	DITAMO
1.2.5	No setup of after sales services & support system or less than 1 year & non-provision of information	Disqualify			S	YED S	O H.AMB	SHAMS
C.	FINANCIAL INFORMATION OF BIDDER	Max. 20 Max. 10				Directores	e Of Inform	ation And
1	Average Annual Turnover Average Annual Turnover during the last 3 years	mdx, 10				Directoral	estion To	chnology
1.1	Turn over above 10 million	5		3	C	ommuni	dation it	th Sciences
1.2	Turn over above 15 million	7		- in-			sity Of Heal	h Sciences
1.3	Turn over above 20 million	10	10	10	10	10	10	
2	Provision of Financial statements and Income	Max. 08	1450				The state of	M ~
2.1	Tax Returns for last 3 years. Audited statement of Accounts, for last 3 years	4	3	3	3	3	3	11/20011
	Provision of copy of Income Tax Return Forms, for		4	4	4	4	4 /	Ho.
2.2	last three years	-	4	4	*	*	/-	11
3	Provision of details of principal bankers.	Max. 02			1			
3.1	Please provide full name & address of your principal banker along with letter for confirmation that DUHS can approach your bankers for financial references.	2	2	2	2	2	DR. AMI	RAZA AB gical Superinter Trauma Centi Karachi
D.	Compliance of Instruction to Bidder	Max. 05	KI TO THE PARTY OF				Dehan	Trauma Cent
1	Bidder compliance with reference to all clauses mentioned in Instruction to Bidder of this tender document and provision of all requisite information in an appropriate / correct manner.	5	5	5	5	5	5 5 5	Karachi
2	Non-Conformance/non provision of information.	Disqualify	and Commission of	in the same of the same of				
-	TOTAL MARKS / POINT SCORE	100	94	94	94	94	94	

MBBS, MCPS, FCPS, FRCP (Giasgow)
Pro-Vice Chancellor
Dow University of Health Sciences
Karachi

Bon Authorith Old Health Cold 1057 NOTE: Item No. 11. Resident Engineer and flow No. 12 Installation and Commissioning is quoted on Free of Cost (FoC) Basis and Prof. Dr. Muhammad Mastoot

Prof. Dr. Muhammad Mastoot

MBSS. MCPS, FCPS, FRCP (Glasgow)

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Procurement of IP PBX, IP Phones and Ancillaries
No. DUHS/DP/2018/54/61 Dated 10-10-2018 (Ref # DUHS/D
TECHNICAL BIDS OPENED ON 27 OCTOBER 2018
M/s. IMAGETECH SOLUTIONS

_		ITEM NO.	6	7	8	9	10 LABORATORY
+		NAME OF ITEM	DIRECTOR	PERSONAL	OPERATOR	USER PHONE	PHONE
			PHONE	ASSISTANT PHONE	GXP 2140	GXP 1615	GXP 1625
	N	ODEL / CAT#		GXP 2160 Grandstream	Grandstream	Grandstream	Grandstream
	COUNT		Grandstream USA	USA	USA	USA	USA
	COUNT	RY OF ORIGIN QUANTITY	USA 5	6	5	250	50
		Points	9	COMMON TO SERVICE SERV		10 To	
#	Parameters/Sub-parameters	Max. 40	The state of the s		FINE B		
	PRODUCT EVALUATION / CERTFICATION	20					Variable Co.
	Conformity to the Purchaser's Specifications	20	20	20	20	20	20
.1	Compliant with the required specifications	Company of the Compan	20				
	Offered goods / services must be compliant to the tender specifications.	Mandatory					
1.3	Non compliant to required specifications	Disqualify					
2	Product Certification	10					
2.1	Document of Pakistan Tele-communication Authority (PTA) product type approval is required for quoted product and services	10	10	10	10	10	10
	Bidder should attach PTA type approval for the	Mandatory					
2.2	quoted product and services.	1.0000000000000000000000000000000000000					
2.3	Non provision of PTA type approval	Disqualify					
3	Manufacturer's Authorization (Mandatory)	10				40	10
3.1	Valid Authorization of Manufacturer of goods	10	10	10	10	10	10
3.2	Non-submission of valid manufacturer's authorization	Disqualify					
B.	TECHNICAL CAPABILITIES / EXPERIENCE	Max. 35					
1	Year of Establishment	Max. 10					
1.1	Established during 2015-2017	3					
1.2	Established during 2011-2015	10	10	10	10	10	10
1.3	Established during 2010 or early	Max. 10	10				
2	Prior Similar Experience Bidder's prior similar experience (during the last	max. IV					
	three years) for supply of quoted item(s) or different capacity of same and different item(s) to the industries in Pakistan.						
	2 Purchase Orders	5	-				
	4 Purchase Orders	10	10	10	10	10	10
_	8 Purchase Orders	Max. 05	10				
3.1	Client Performance Certificates  Provision of Client Satisfactory Performance Certificate, During last 5 years. (01 mark for each		5	5	5	5	5
	certificate).  After Sales Services Support	Max. 10					
4	After Sales Services Support facility shall be						
4.1	available Karachi (Mandatory).  Year of establishment of After Sales Services		-		-	- n	Diregio
4.2	Support facility Karachi in operating conditions					U	OWUNIVERSITY
4.2.	01 year	2				-	A STATE OF THE PARTY
	2 02 years or more	3		-	5	5	5 (10)
4.2.	3 03 years or more	5	5	5	5	5	-
4.2.	Provision of details at least 03 Nos. purchase derived orders ensuring supply of spares / parts / accessories to client for the selected response.	Mandatory					
4.2.	No setup of after sales services & support system or less than 1 year & non-provision of information	Disqualify			SY	ED SOI	TAR SH
C.		Max. 20			DO GOOD BOOK	Chief Info	rmation Office
1		Max. 10			Di	rectorate C	of informatio
	Average Annual Turnover during the last 3 years	-			0		tion Tech
1.1		7			C01	No.	Of Health S
1.2		10	10	10	4904	duincisità	of Health S
1.3	Provision of Financial statements and Income		10				
2	Tax Returns for last 3 years.	Max. 08			-		
2.1		4	3	3	3	3	3
	Provision of conv of Income Tax Return Forms, for	4	4	4	4	4	4 /
2.3	last three years	4	7	7			-
3	Provision of details of principal bankers.	Max. 02	100000				
3.	Please provide full name & address of your principal banker along with letter for confirmation that DUHS can approach your bankers for financial references.	2	2	2	2	2	DR. AMIR
D		Max. 05					SWA
1	Bidder compliance with reference to all clauses mentioned in Instruction to Bidder of this tender document and provision of all requisite information in an appropriate / correct manner.	5	5	5	5	5	5
2		Disqualify	94	94	94	94	94
1	TOTAL MARKS / POINT SCORE	1 -0800	94	ed Qualified	Qualific		

Prof. Dr. Muhammad Masroot MBBS, MCPS, FCPS, FRCP (Glasgow) Pro-Vice Chancellor Drivi University of Health Sciences Karachi