

TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

Procurement of IP PBX, IP Phones and Ancillaries

No. DUHS/DP/2018/54/61 Dated 10-10-2018 (Ref # DUHS/DP/2018/55)

TECHNICAL BIDS OPENED ON 27 OCTOBER 2018

M/s. IMAGETECH SOLUTIONS

	ITEM NO.	1	2	3	4	5
	NAME OF ITEM	MAIN IP PBX	SECONDARY IP PBX	HIGH AVAILABILITY	BRANCHES PBX	EXECUTIVE IP PHONE
	MODEL / CAT #	UCM 6510	UCM 6510	HA 100	UCM 6202	GXV 3370
	MAKE	Grandstream	Grandstream	Grandstream	Grandstream	Grandstream
	COUNTRY OF ORIGIN	USA	USA	USA	USA	USA
	QUANTITY	1	1	1	7	7
S#	Parameters/Sub-parameters	Points				
A.	PRODUCT EVALUATION / CERTIFICATION	Max. 40				
1	Conformity to the Purchaser's Specifications	20				
1.1	Compliant with the required specifications	20	20	20	20	20
1.2	Offered goods / services must be compliant to the tender specifications.	Mandatory				
1.3	Non compliant to required specifications	Disqualify				
2	Product Certification	10				
2.1	Document of Pakistan Tele-communication Authority (PTA) product type approval is required for quoted product and services	10	10	10	10	10
2.2	Bidder should attach PTA type approval for the quoted product and services.	Mandatory				
2.3	Non provision of PTA type approval	Disqualify				
3	Manufacturer's Authorization (Mandatory)	10				
3.1	Valid Authorization of Manufacturer of goods	10	10	10	10	10
3.2	Non-submission of valid manufacturer's authorization	Disqualify				
B.	TECHNICAL CAPABILITIES / EXPERIENCE	Max. 35				
1	Year of Establishment	Max. 10				
1.1	Established during 2015-2017	3				
1.2	Established during 2011-2015	6				
1.3	Established during 2010 or early	10	10	10	10	10
2	Prior Similar Experience	Max. 10				
	Bidder's prior similar experience (during the last three years) for supply of quoted item(s) or different capacity of same and different item(s) to the industries in Pakistan.					
2.1	2 Purchase Orders	2				
2.2	4 Purchase Orders	5				
2.3	8 Purchase Orders	10	10	10	10	10
3	Client Performance Certificates	Max. 05				
3.1	Provision of Client Satisfactory Performance Certificate, During last 5 years. (01 mark for each certificate).	5	5	5	5	5
4	After Sales Services Support	Max. 10				
4.1	After Sales Services Support facility shall be available Karachi (Mandatory).	5				
4.2	Year of establishment of After Sales Services Support facility Karachi in operating conditions					
4.2.1	01 year	2				
4.2.2	02 years or more	3				
4.2.3	03 years or more	5	5	5	5	5
4.2.4	Provision of details at least 03 Nos. purchase orders ensuring supply of spares / parts / accessories to client for the selected response.	Mandatory				
4.2.5	No setup of after sales services & support system or less than 1 year & non-provision of information	Disqualify				
C.	FINANCIAL INFORMATION OF BIDDER	Max. 20				
1	Average Annual Turnover	Max. 10				
	Average Annual Turnover during the last 3 years					
1.1	Turn over above 10 million	5				
1.2	Turn over above 15 million	7				
1.3	Turn over above 20 million	10	10	10	10	10
2	Provision of Financial statements and Income Tax Returns for last 3 years.	Max. 08				
2.1	Audited statement of Accounts, for last 3 years	4	3	3	3	3
2.2	Provision of copy of Income Tax Return Forms, for last three years	4	4	4	4	4
3	Provision of details of principal bankers.	Max. 02				
3.1	Please provide full name & address of your principal banker along with letter for confirmation that DUHS can approach your bankers for financial references.	2	2	2	2	2
D.	Compliance of Instruction to Bidder	Max. 05				
1	Bidder compliance with reference to all clauses mentioned in Instruction to Bidder of this tender document and provision of all requisite information in an appropriate / correct manner.	5	5	5	5	5
2	Non-Conformance/non provision of information.	Disqualify				
TOTAL MARKS / POINT SCORE		100	94	94	94	94
Minimum 70 marks are required to Technically qualify			Qualified	Qualified	Qualified	Qualified

SYED SOHAB SHAMS
Chief Information Officer
Directorate Of Information And
Communication Technology
Dow University Of Health Sciences

DR. AMIR RAZA ABEONI
Deputy Medical Superintendent
Sindh Trauma Centre
Karachi

NOTE: Item No. 11. Resident Engineer and Item No. 12 Installation and Commissioning is quoted on Free of Cost (FoC) Basis

Prof. Dr. Muhammad Masroor
MBBS, MCPS, FCPS, FRCP (Glasgow)
Pro-Vice Chancellor
Dow University of Health Sciences
Karachi

Director Finance
Dow University of Health Sciences
Karachi

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ITEM NO.		6	7	8	9	10
NAME OF ITEM		DIRECTOR PHONE	PERSONAL ASSISTANT PHONE	OPERATOR PHONE	USER PHONE	LABORATORY PHONE
MODEL / CAT #		GXV 3240	GXP 2160	GXP 2140	GXP 1615	GXP 1625
MAKE		Grandstream	Grandstream	Grandstream	Grandstream	Grandstream
COUNTRY OF ORIGIN		USA	USA	USA	USA	USA
QUANTITY		5	6	5	250	50
S#	Parameters/Sub-parameters	Points				
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